

The Foundation of Arts

Profit & Loss Budget Overview

August 2023 through July 2024

	Aug '23 - Jul 24
Ordinary Income/Expense	
Income	
299 · Interest Income	64.99
300 · Other Income	48,000.00
400 · Donations	
400.01 · Board Members Donations	3,080.00
400.02 · Corporate Donations	67,317.02
400.08 · Individual Donations	25,077.16
400.30 · Major Gift Campaign	75,000.00
400 · Donations - Other	25.00
Total 400 · Donations	170,499.18
402 · In-Kind Contributions	
402.02 · Radio	41,201.34
402.03 · Magazine	10,705.00
402.04 · Marketing	18,000.00
402.09 · Theater Rental	96,000.00
402.10 · Utilities Non Cash	21,576.00
Total 402 · In-Kind Contributions	187,482.34
403 · Gift Certificates	354.20
404 · Fund Raisers - Gross Income	
404.06 · Arts in the Park Bake Sale	0.00
404.1 · Admissions	0.00
404.2 · Boutique Sales	1,404.96
404.21 · Keepsakes	0.00
404.22 · HITMAKERS	0.00
404.3 · Breakfast Food	433.60
404.5 · Raffles	88.01
404.6 · Registrations	112.32
404.7 · Silent Auction Proceeds	1,445.14
404 · Fund Raisers - Gross Income - Other	4,500.00
Total 404 · Fund Raisers - Gross Income	7,984.03
406 · Production Income	
406.1 · Playbill Ad Sales	2,425.00
406.2 · StageNotes	1,000.00
406.3 · On-line ticket sales	121,532.62
406.5 · Production Fees	
406.52 · Production Cast & Ind. Pictures	45.00
406.5 · Production Fees - Other	11,057.32
Total 406.5 · Production Fees	11,102.32
406.7 · Box Office ticket sales	45,090.39
406.8 · Tickets - Season	843.00
406 · Production Income - Other	0.00
Total 406 · Production Income	181,993.33
408 · Education Income	
408.002 · Summer Education	
408.08 · Summer Tuition - Art	0.00
408.10 · Summer Tuition - Drama	0.00
408.12 · Summer Tuition - Dance	0.00
408.002 · Summer Education - Other	15,750.00
Total 408.002 · Summer Education	15,750.00
408.003 · Fall Education	
408.19 · Fall Tuition - Dance	0.00
Total 408.003 · Fall Education	0.00

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408.24 · Travel Education	5,263.95
408.25 · Instructor Private Lessons	300.00
408.27 · Spring Showcase - Other	0.00
408.40 · Tuition Waivers-Scholar/WorkStu	0.00
408.41 · Discounts on Classes	0.00
408 · Education Income - Other	192,036.00
Total 408 · Education Income	213,349.95
409 · YAT	8,497.50
410 · Outreach Income	
410.001 · Oasis Tent Rental	45.00
410.002 · Oasis Artist Fee	45.00
410.003 · Oasis Food Vendor	100.00
410.004 · Oasis Bid Payments	165.00
410.1 · EES Matinees	
410.11 · Ticket Sales - EES	8,000.00
410.1 · EES Matinees - Other	553.00
Total 410.1 · EES Matinees	8,553.00
410.20 · SweetheArts	400.00
410.3 · LEAP	160.00
410.4 · Arts in the Park	0.00
410 · Outreach Income - Other	7,077.80
Total 410 · Outreach Income	16,545.80
440 · Equip/Merch/Space Rental Income	
440.1 · Forum Theatre Rental Income	1,440.95
440.2 · The Arts Center	100.00
440.3 · The Drama Room	1,500.00
440 · Equip/Merch/Space Rental Income - Other	2,000.00
Total 440 · Equip/Merch/Space Rental Income	5,040.95
460 · Uncategorized Income	
460.01 · Miscellaneous Income	100.00
460.2 · Reimbursement Income	6,500.04
Total 460 · Uncategorized Income	6,600.04
480 · Grants	
480.1 · City - Other	
480.12 · A&P Allocations	60,000.00
Total 480.1 · City - Other	60,000.00
480.2 · State - Other	
480.21 · GOS	20,000.00
480.2 · State - Other - Other	15,000.00
Total 480.2 · State - Other	35,000.00
480.3 · United Way	0.00
Total 480 · Grants	95,000.00
498 · Sales	
498.1 · Concessions	16,000.00
498.2 · Cast Pictures	2,000.00
498.5 · T-Shirts	8,500.00
498.7 · Dance Attire	5,004.00
498.71 · Spring Show Costumes	4,010.00
498.72 · Dance Attire - Other	0.00
Total 498 · Sales	35,514.00

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499 · Cost of Sales	
499.1 · Concessions	-8,673.51
499.2 · Cast Pictures	-481.20
499.5 · T-Shirts	-10,999.56
499.7 · Dance Attire	
499.71 · Spring Showcase Costumes	-8,028.44
499.7 · Dance Attire - Other	-4,024.39
Total 499.7 · Dance Attire	-12,052.83
Total 499 · Cost of Sales	-32,207.10
Total Income	944,719.21
Gross Profit	944,719.21
Expense	
602 · In Kind Expenses	
602.02 · Radio	41,201.34
602.03 · Magazine	10,705.00
602.04 · Marketing Non Cash	18,000.00
602.09 · Theater Rental	96,000.00
602.10 · Utilities	21,576.00
602.20 · Audit/Legal Expense	0.00
602.5 · Office Supplies Non Cash	0.00
Total 602 · In Kind Expenses	187,482.34
604 · Fundraising	
Fundraising Decorations	600.00
604.07 · T-Shirt Expense	0.00
604.16 · Printing	0.00
604.17 · Postage	775.65
604.18 · Rentals	2,210.40
604.19 · Food/SPIN nights and Other	0.00
604.20 · Beverage	0.00
604.24 · BWB - Decorations Expense	1,075.40
604.25 · BWB - Boutique Expense	646.68
604.26 · BWB - Silent Auction	135.00
604.27 · BWB Food	650.00
604.5 · Fundraising Decorating	326.57
604.8 · Fundraising Misc.	640.30
604 · Fundraising - Other	3,000.00
Total 604 · Fundraising	10,060.00
606 · Production Expenses	
606.01 · Costumes	6,000.00
606.02 · Lighting Materials	1,326.29
606.03 · Miscellaneous	6,000.00
606.04 · Musicians	750.00
606.05 · Printing	1,834.00
606.06 · Props	2,280.00
606.07 · Royalties/Rights	23,164.79
606.08 · Scripts	
Perusals	50.00
Scripts-Other	0.00
606.08 · Scripts - Other	150.00
Total 606.08 · Scripts	200.00
606.09 · Set Materials	9,504.00

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606.10 · Sound Materials	2,229.73
606.11 · Tickets	0.00
606.12 · Tools	50.00
606.14 · Postage	302.41
606.16 · Show/Artist Fees	0.00
606.17 · Concession Expense	0.00
606.18 · Marketing	451.12
606.19 · Independent Contractors	38,004.00
606 · Production Expenses - Other	120.54
Total 606 · Production Expenses	92,216.88
608 · Education Expense	
608.01 · Spring Art	
608.011 · Teaching Supplies	60.00
Total 608.01 · Spring Art	60.00
608.03 · Spring Dance	0.00
608.05 · Summer Art	
608.051 · Teaching Supplies	800.89
Total 608.05 · Summer Art	800.89
608.06 · Summer Drama	0.00
608.07 · Summer Dance	0.00
608.071 · Summer Dance Contract Labor	100.00
608.072 · Summer Contract Labor	780.00
608.08 · Summer Adult Specialty	0.00
608.09 · Fall Art	
608.091 · Teaching Supplies	479.23
Total 608.09 · Fall Art	479.23
608.99 · Other Education Expense	3,699.96
608.991 · Education Contract Labor	6,699.96
608.992 · Travel Education	5,900.04
608 · Education Expense - Other	2,200.11
Total 608 · Education Expense	20,720.19
610 · Outreach Expense	
610.04 · Independent Contractor/Outreach	11,000.04
610.05 · Charitable Contributions	1,781.00
610.1 · EES Matinees	0.00
610.15 · LEAP	301.24
610.20 · SweetheArts	250.00
610 · Outreach Expense - Other	18,000.00
Total 610 · Outreach Expense	31,332.28
69800 · Uncategorized Expenses	624.75
700 · Administrative	
700.001 · Incentive Pay	2,499.96
700.01 · Contract Labor	15,000.00
700.02 · Payroll Expenses	
700.025 Payroll Exp - Teachers	0.00
700.02 · Payroll Expenses - Other	317,562.36
Total 700.02 · Payroll Expenses	317,562.36
700.03 · Payroll Tax Expense - Matching	26,688.73
701 · Depreciation Expense	2,797.68

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703 · Donations Expenses	
703.1 · Postage	0.00
703.2 · Printing	0.00
703.30 · Major Gift Campaign	17,566.56
Total 703 · Donations Expenses	17,566.56
704 · Uncategorized Expense	
704.1 · Reimbursable Expenses	6,500.04
Total 704 · Uncategorized Expense	6,500.04
705 · Insurance & Prop Taxes	
705.1 · Director's and Officers	2,086.00
705.3 · Property/General Liability	9,433.36
705.5 · Worker's Compensation	1,126.00
705.6 · Insurance & Prop Taxes - Other	0.00
705 · Insurance & Prop Taxes - Other	0.00
Total 705 · Insurance & Prop Taxes	12,645.36
706 · Facilities Upkeep	
706.2 · Janitorial Supplies	1,992.53
706.3 · Utilities	8,837.88
706.4 · Repairs/Maintenance	12,000.00
706.5 · Facilities Upkeep - Other	0.00
Total 706 · Facilities Upkeep	22,830.41
707 · Business Gifts	
707.1 · Meals/Entertainment	1,500.00
707.2 · Volunteer Appreciation	1,020.00
707.3 · Business Gifts - Other	3,000.00
707 · Business Gifts - Other	0.00
Total 707 · Business Gifts	5,520.00
708 · Business Expense	
708.1 · Audit & Legal	16,075.00
708.3 · Banking and Merchant Fees	16,777.84
Total 708 · Business Expense	32,852.84
710 · Marketing Expense	
710.01 · Billboards	15,999.96
710.02 · Marketing materials	2,195.50
710.03 · Independent Contractor	24,999.96
710.04 · Magazine Ads	0.00
710.05 · Special Guests/Accomadations	500.00
710.06 · Marketing Supplies	2,400.00
710.07 · Printing	5,241.12
710 · Marketing Expense - Other	0.00
Total 710 · Marketing Expense	51,336.54
711 · Operations	
711.1 · Office Equip - leases/purchases	
711.11 · Excess Usage/Forum Copier	4,081.40
711.12 · Office Equip - L/P Other	0.00
711.1 · Office Equip - leases/purchases - Other	12,000.00
Total 711.1 · Office Equip - leases/purchases	16,081.40

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711.2 · Office Supplies	
711.22 · Non-consumables	1,442.23
711.23 · Office Supplies - Other	0.00
711.2 · Office Supplies - Other	6,649.83
Total 711.2 · Office Supplies	8,092.06
711.3 · Postage/Shipping	463.65
711.4 · Telephone/Internet Service	5,541.52
711.41 · Cell Phones	1,613.21
711.5 · Dues/Memberships/Subscriptions	12,000.00
711.6 · Rent	43,200.00
711.7 · Repairs/maintenance	545.76
711.8 · Printing	0.00
711 · Operations - Other	0.00
Total 711 · Operations	87,537.60
713 · Continuing Education	
713.1 · Books, Materials etc	0.00
713.2 · Travel/Meals/Per Diem	101.15
713.3 · Webinar, Workshop, Conf Fees	100.00
Total 713 · Continuing Education	201.15
714 · Board Expenses	
714.2 · Hospitality & Meetings	0.00
Total 714 · Board Expenses	0.00
Total 700 · Administrative	601,539.23
Total Expense	943,975.67
Net Ordinary Income	743.54
Net Income	743.54